

2017 AJSA Steer Profitability Competition

Description of Project: The AJSA Steer Profitability Competition (SPC) is designed to provide members of the AJSA meaningful exposure to the opportunities and challenges associated with cattle feeding. The SPC will not only allow participants to measure and compare the profitability of their own animal(s), but of greater importance will introduce young beef enthusiasts to peers, mentors, industry advocates, and experiences that are exceedingly difficult to acquire for any beef producer. Participants in the SPC program will be powerful voices as they transition from junior membership to adult participation within the beef industry.

Entrant agrees to:

- 1) Hold an active AJSA Membership.
- 2) All deadlines and cattle requirements.
- 3) Forfeit possession of all animals.
- 4) SPC is a terminal contest.
- 5) Marketed & paid on grade and yield basis.
- 6) Participate in a mandatory online monthly meeting.
- 7) Inform Youth Director by 9/15/16 of interest.
- 8) Mandatory information mtg 9/27/16 6:00 PM MST.
- 9) Monthly reports.

Animal Requirements:

- 1) May enter up to 3 steers. (1, 2, or 3 head acceptable)
- 2) No heifers accepted in the SPC.
- 3) Entry fee is \$50/steer.
- 4) Animal(s) must be owned by 10/01/16.
- 5) Animal(s) must be entered by 10/15/16.
- 6) Animal(s) must be entered in the ASA database.
- 7) Minimum of one parent registered in ASA database.
- 8) DNA sample required with Entry Form.
- 9) Birth date range: 1/15/16 to 4/15/16
- 10) Weaning date range: 8/15/16 to 10/15/16
- 11) Castration must occur prior to weaning.
- 12) Steers must weigh 500 to 750 lbs at delivery.
- 13) No horns. Steers must be polled or dehorned.
- 14) On-Farm Docility scores of 1-3 only.

Health/Preconditioning Requirements (specifics attached)

- 1) Zoetis Inforce 3 vaccination by 10/15/16
- 2) Internal Dewormer by 10/15/16
- 3) BVD-PI Negative (sample due with entry form)
- 4) Health papers required for interstate shipment
- 5) Healthy calves only.
- 6) ASA screener has right to reject unhealthy animals.
- 7) Feedyard implant strategy solely feedyard decision.

Animal Delivery

- 1) ASA will coordinate collection route.
- 2) **Attempt** to keep max distance to less than 250 miles.
- 3) Entrant responsible for delivery to collection point.

Financial responsibilities of Entrant

- 1) Entry Fee
- 2) Delivery of animal(s) to regional collection point.
- 3) Monthly Feed bill
- 4) Monthly Health bill
- 5) Pre-harvest death or injury of animal(s) may occur.

Feedyard Specifics

- 1) Chappell Feedlot in Chappell, NE.
- 2) Feedlot placement approximately November 1, 2016.
- 3) All decisions the discretion of feedyard management.

Harvest Location

- 1) Cargill Meat Solutions in Fort Morgan, CO.
- 2) Harvest will occur approximately May, 2017.
- 3) Date & location at discretion of feedyard mgmt.

Determination of Animal Profitability

- 1) Initial Valuation: weight and USDA AMS.
- 2) Costs accrued from delivery through harvest.
- 3) Initial Valuation included in total Accrued Costs.
- 4) Final Valuation based on total carcass value.
- 5) SPC Profitability = Final Valuation – Accrued Costs.

Results and Awards

- 1) 2017 National Classic Awards Banquet.
- 2) Awards for the top three animals Overall.
- 3) Awards for the top three Pen of 3 Overall.
- 4) Additional awards at discretion of ASA/AJSA.

Information Return to Entrants

- 1) Monthly e-meeting. Required participation.
- 2) Monthly email report from Feedyard
- 3) Final Feedyard and Carcass Performance.

Disclaimer

- 1) ASA and staff, the feedyard and staff, the trucking firm and staff, and all other parties involved in the AJSA SPC are not responsible for injury, illness, or pre-harvest date death of animals involved.
- 2) Entrants may lose money during their participation with the AJSA SPC. All parties involved will effort to minimize this risk, however any losses or bills are the responsibility of the entrant.

